

“I’d rather be a *forest*, than a street,
I’d rather feel the *earth* beneath my feet”

Paul Simon

ANNUAL REPORT
2010



Lancaster County
Conservancy

SAVING NATURE

SAVING NATURE
THROUGH
STRENGTH
AND
SUSTAINABILITY



I am pleased to highlight the good work of the Lancaster County Conservancy during the year 2010. The year was a challenge, as it was for most businesses, community organizations and public agencies. Despite the challenges, I am pleased to report that the Conservancy completed our year in good shape, both programmatically and financially. But you can't really report on the success of an organization by measuring only accomplishments like acres protected, school children we helped engage nature, or the size of our surplus or deficit at year end.

A strong, well run organization is always finding ways to improve its internal operations and its strategic planning as internal and external conditions change. The Conservancy is constantly working in those areas, which are largely invisible to our constituents. Those results that can be measured show a strong organization and a successful year as reported in this pages. Significant land protection completed, expanded stewardship efforts from our American Chestnut nurseries to trail building to planning new facilities on our preserves, work with many youth groups, a record number of volunteer hours, stronger relationships with the colleges and universities in our area are all great numbers, and we are proud of those accomplishments. Financially, we increased the asset side of our balance sheet by an

incredible 17%, came close to meeting our annual fund goal, and even received bequests that allowed us to build operating and stewardship reserves. The measures look good, but we couldn't have made those advances in these economic times without a strong and generous constituency. We are grateful for your support.

But the less measurable work we did is also significant. Updating organizational policies, refining financial management systems and expanding use of technology and our capacity to handle administrative and financial systems are all important operational activities, especially as we grow. Our Education Task Force initiated significant discussions to evaluate our role in environment and ecology education given the financial crisis

many schools are facing, and we continue to build partnerships with other organizations and agencies. All of these are largely invisible to most, but the fact that they are happening reflects a strong and sustainable organization. These advances reflect strong leadership by the Board of Directors and our exceptional staff - empowered and supported by a large and very loyal member base. Thanks to all who support this worthy cause, which is not solely about protecting acres, but protecting and enhancing our way of life in Lancaster County.

Ralph H. Goodno
President & CEO

A MESSAGE
FOR THE
NEXT
FORTY-ONE
YEARS



Lancaster County's landscape tells its story. Our land is a book we can open every day to understand why we are different from every other place. Out of our native forests, generations carved a place like no other. Outside of Lancaster County, people think of this place as an Amish stronghold, an agricultural center, or a college town. But for those of us who live here, we understand the value of the land as something much more personal than a picture postcard of an old American town.

The Lancaster County Conservancy's efforts to protect our natural heritage help maintain an ongoing literacy among our citizens - but not in a conventional sense. No written work on conservation, environmentalism or historic study of our nation's long heritage of natural land protection can compete with the power of a long walk in the woods. Our woods. With each step we are revisiting an elemental experience that moved generations before us and compelled them to act. They settled here. They shaped this place. They cared. And ultimately we and our predecessors formed this organization to insure we would

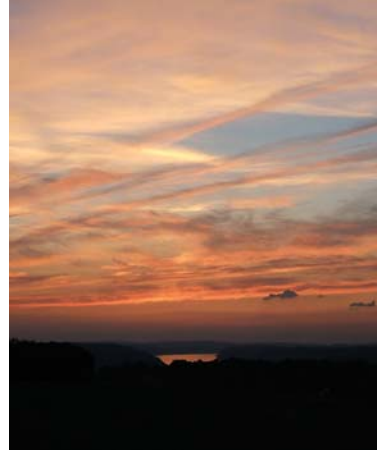
protect our county's most important assets in perpetuity.

An everyday connection to our woods, to this place, experienced on our own or with others is a community touchstone. When we conserve, we provide a structure for connections between our forests, ourselves and our communities. This relationship long predates us. The Conservancy's work, the work of the board, our dedicated staff, volunteers and contributors insures this relationship will continue long after we are gone. Without this, we're a museum piece. By conserving our wild places, we're insuring that Lancaster

County's story is a *living* story constantly written with an understanding of our elemental *living* roots. It's the ultimate grassroots story. Our roots, our first chapter, are in this land we're protecting with your generous support. Thank you.

Henry W. Huffnagle, M. D.
Chairman of the Board

Protecting Important Land



Plant a meadow instead of grass.

LAND PROTECTION 2010

Edwards Property - 15 acres, adjacent to Tucquan Glen

Wilton Meadows - 44.90 acres, donated by Hellam Township

PPL Phase 1 - 323.64 acres, Martic and Manor Township



The Susquehanna from high atop House Rock



People I speak with are often surprised to hear that there are natural habitats in the County with native species that are so rare, they can be found in a few other places on earth. Their future existence, however, is uncertain. Simply leaving them alone will not guarantee their survival. Strong, proactive action is needed if we intend to pass on to future generations what we have been gifted from the past.

*Mike Domin,, Principal Planner
Lancaster County Planning
Commission*

THROUGHOUT THE COUNTY

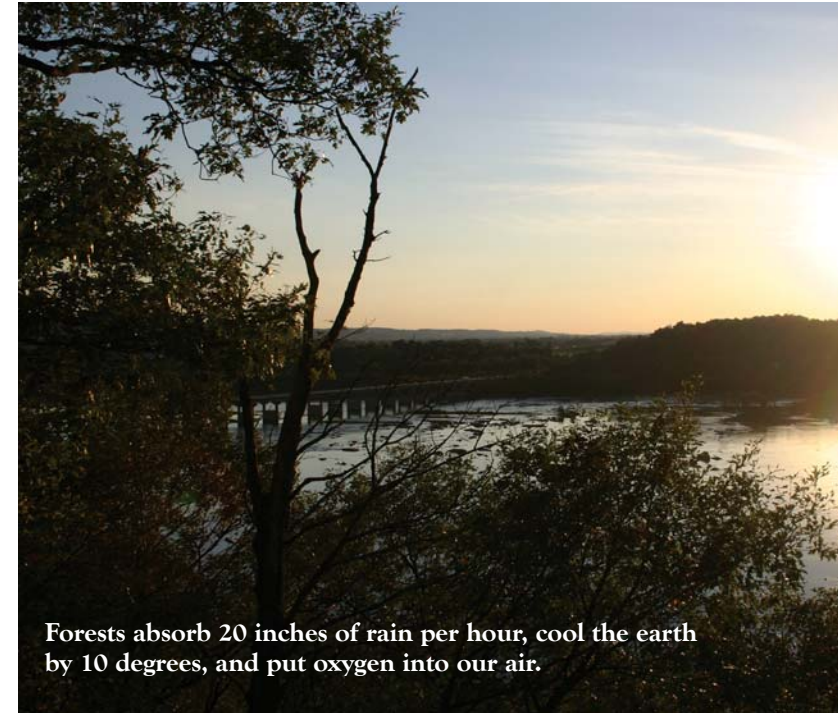
Only 16% of Lancaster County remains forested. This is an astounding figure because trees seem to be everywhere and while that is true in part; a tree does not a forest make. Mr. Twain's profound musing rings true, so we are doing our part to buy natural lands and preserve them forever. We are also growing our forests on our lands where possible. These lands are environmentally important for so many reasons, yet primary among them is because we are witnessing its disappearance. You may know of an area that once was forested- maybe you played in a wooded area as a child that is now long gone. While the memories last, so does our impact and we want to be sure future generations of Lancaster County children have the opportunity to create their own memories of the forests. As you know... they're not making any more of them.

IN YOUR BACKYARD

When we think about environmental challenges it can be overwhelming. Climate change, loss of wildlife habitat, disappearing insect and bird species, invasive plant takeover- it all seems too much for any one person to change. Well, we disagree. In fact, we believe everyone can make a difference in the environment and you need go to no further than your own backyard. Making minor adjustments to your lawn can have a dramatic positive impact on the environment. Did you know the absorption rate of rainfall on a grass lawn is 2 inches per hour? Did you know the same absorption rate of rainfall for a forest is 20 inches per hour? Now you don't have to plant a forest in your yard, but by transforming your lawn to a native rain garden for example, you have enhanced your watershed with reduced runoff. In addition, you have increased the insect habitat, which benefits the bird population that in turn enhances more wildlife. Also, native plants require less water to survive and less fertilizer to grow. A few minor changes and you've created a whole new ecosystem in your yard!! Plus, less mowing means less pollution, more free time, a little more money in your pocket and the good feelings knowing you've made a difference!



Cleaning the Air & the Water



Forests absorb 20 inches of rain per hour, cool the earth by 10 degrees, and put oxygen into our air.



"Clean water is essential for Lancaster County to thrive in the future. The waters of the county are the lifeblood of our communities, our way of life, and our ecosystems. Currently many of our streams and creeks are damaged from years of mankind's "handy-work". It will only be through combined efforts from all Lancastrians that we improve our local waters and create a better future, ecosystem, and watershed for the next generation."

*Matt Kofroth
Watershed Specialist
Lancaster County
Conservation District*



BREATHE EASY

Breathing- it's something we tend to take for granted. In fact, little or no thought is required for most; breathing just happens. Yet, many are very sensitive to poor air quality and the reality is air pollution impacts everyone. The average adult's intake of air equals approximately 3,000 gallons daily. Children, while consuming less total volume per day, actually breathe 50% more air per pound of body weight. For others, in particular, the elderly and those with lung disease or impairment, poor air quality can be devastating.

The good news is trees are a natural combatant to the problems of air pollution. Trees cool the air, which has the effect of reducing pollutant emissions. In addition, trees also remove pollutants from the atmosphere via leaf stoma- catching those pesky particulates swirling around before they invade our lungs. The bottom line is we can all breathe easier knowing trees are doing their part.

DRINK FRESH

Next to air, water is our most precious commodity. Water is the link between those "upstream" and those "downstream." Without it we cannot sustain life, yet it too is under assault. The world is awash in harmful ingredients that end up in our water supply. Trees are a vital component to clean water. They absorb dangerous pollutants that enter the soil. Plus, trees slow storm water runoff, allowing underground aquifers to recharge. Trees are doing their part, so do yours. Plant or save a tree, hydrate worry-free and keep in mind what Thomas Fuller stated in 1732, "We never know the worth of water until the well is dry."

STEWARDSHIP 2010

Completed 1.3 mile Conestoga Greenway walking trail

Directed 5 stewardship interns to create a Biodiversity Inventory, develop a trail & access plan for new preserves

Created a trail & access plan for Welsh Mountain Nature Preserve

Planted thousands of Chestnut trees throughout the preserve system

Planted a new riparian buffer at Windolph Landing Nature Preserve

Completed numerous Eagle Scout projects across the preserves such as extending and widening the trail at Rock Springs Nature Preserve.

Designed the parking lot and access point for Texter Mountain Nature Preserve

Became the local lead partner of the state designated Lower Susquehanna River Conservation Landscape Initiative.

Getting Outside



"As open space shrinks and electronic entertainment becomes increasingly available - and increasingly seductive - the rift between man and nature widens. But, somewhere deep within all of us, burns the soul of a wild thing."

"A salute to LCC for working tirelessly to keep that flame alive!"

*Jack Hubley
News 8 Naturalist*



EXPERIENCING

Nature's value is being studied and understood by more and more people. Many associate nature with purely scenic values, but we now know that it has much more to offer, such as providing a quiet peaceful setting for leisurely mind clearing-walks and outdoor activity greatly improves our health and happiness, while reducing risks of cardiovascular disease, diabetes, and obesity. Participating in outdoor activity is, not surprisingly, linked to improved health. Research has shown that exercise outdoors saves about \$800 million a year nationally in medical related costs. Natural settings direct our attention in a deeply relaxing way, replenishing ourselves.

ENJOYING

Remember the days when you spent every minute possible outside until you were called in to dinner? Even though our focus changes to work and money as we take on more responsibilities, experiencing nature has such value in its ability to recharge our energy. And speaking of money, the average household saves \$400 a year by having access to open space for such activities as biking and hiking. Accessible open space for activities keeps your money in your pocket. After a long day we all need something enjoyable, why not step outside and use nature for your own benefit and take pleasure in nature's beauty and serenity.

EDUCATION 2010

Involved several thousand youths in educational activities such as hikes, tree plantings, volunteer events

Established the Chestnut tree education program with IU13 students

Completed "Project Footprint" carbon footprint project and tested in 2 schools.

Understanding Nature's Importance



OUTREACH 2010

Assumed a co-leader role in the State designated Conservation Landscape Initiative (CLI) effort.

Introduced the "Backyard Stewardship" concept to residents and organizations in Lancaster County.

Partnered with Lancaster County Businesses through "Green Teams" activities.

Partnered with County Parks on outdoor events.

Conservancy staff gave presentations to various Lancaster organizations and the public on our Nature Preserves.

Contributed environmental content to every issue of "NetZero" magazine



Young people have a strong desire to take active roles supporting sustainability efforts for communities. Their enthusiasm and energy provide a multitude of opportunities to match students with community projects. Colleges, conservancies, and other organizations partner to direct students towards key projects. The rewards are two-directional. Students benefit from genuine educational experiences and mentoring by senior community members, whereas organizations gain invaluable help from energetic youth and are able to achieve greater overall environmental "good".

*Dr. Dorothy Merritts, Professor
Dept. of Earth & Environment
Franklin and Marshall College*

NURTURING

Developing an understanding for what is around us is crucial to our wellbeing. To be versed in tree species, bird calls, game animals, plant types, categories of habitats, buffers, geologic features, and/or orienteering is a virtue and allows for a heightened perception and appreciation for the outside world. The pursuit of knowledge and individual roles related to how we can look after the remaining 16% of natural lands in Lancaster County is essential to the County's sustainability. Cherishing what we have and teaching the tools for tomorrow to Lancaster County residents is one of our core goals.

APPRECIATING

Nature can be valued in many ways and no matter what method you choose, nature's significance and quality always shines. Learning to appreciate nature and grasping its worth is a valuable asset and something to be shared. Understanding the value of a warbler feeding on insects (keeping the insect population in check), actually plays a large role in our ecosystem. Next time you are walking the dog or driving to the next destination, do not neglect the scenery along the way.

2010
ANNUAL
REPORT
FINANCIAL
REVIEW

While 2010 continued to be a difficult year for the entire economy, the Conservancy maintained critical program funding and public awareness. With continued support from our contributors, the Conservancy grew its balance sheet to the highest level in our 40 year history.

We present this summary information to help our members understand the true picture of our organizational activity. All numbers for this report are unaudited.

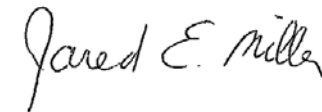
New land acquisition represents the largest increase to our balance sheet with almost \$4,300,000 in preserves added during 2010. The majority of the transactions were funded through capital grants. In addition, the Conservancy holds \$1,146,500 in funded grant commitments for additional land protection projects.

While we fell just short of reaching our Annual Fund goal, our members and donors continued to generously support the activities of the Conservancy. Our benefactors provided over 64% of the operating revenue through the annual fund, membership activities, contributions, special events and land management.

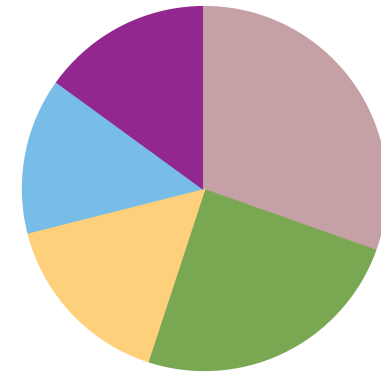
From an asset perspective, net assets on the balance sheet expanded by an impressive 17% in 2010 to \$24,347,929 (93% of which is land, easements and

grants for future property acquisitions held by the Conservancy).

We owe our stability and growth to our supporters, whom we thank for their generous financial assistance. We pledge to continue to use these resources wisely and effectively.



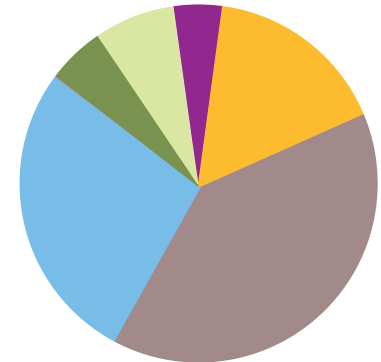
Jared E. Miller
Treasurer
Board of Directors



2010 EXPENSE BY CATEGORY

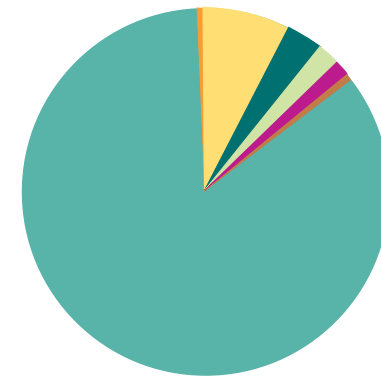
| | | |
|-------------------------|---------|------|
| Land Protection | 109,704 | 13% |
| Stewardship | 143,036 | 17% |
| Education | 83,379 | 10% |
| Marketing & Development | 260,491 | 31% |
| Management Operations | 242,848 | 29% |
| Total | 839,458 | 100% |

Note - Marketing, Development and Operations support Land Protection, Stewardship, and Education.



2010 REVENUE BY CATEGORY

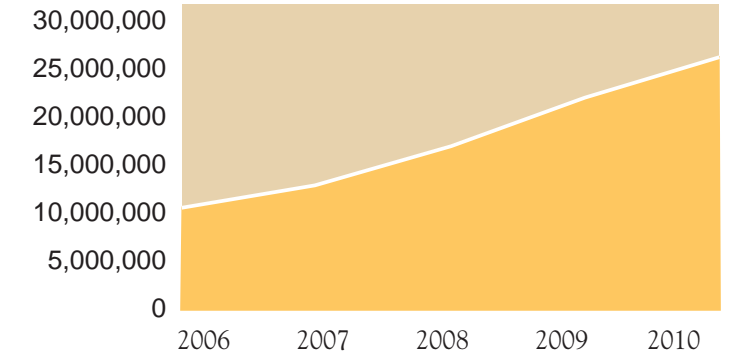
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|----------------------|---------|------|
| Grants & Bequests | 170,607 | 18% |
| Member Support | 363,441 | 38% |
| Grants - Operational | 280,907 | 29% |
| Land Management | 34,368 | 4% |
| Investments | 68,259 | 7% |
| Special Events | 40,242 | 4% |
| Total | 957,824 | 100% |



2010 ASSET COMPOSITION

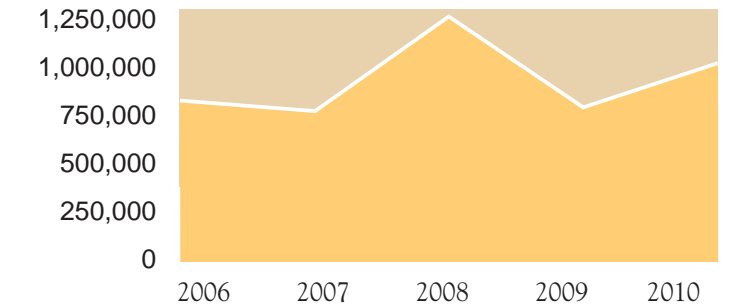
| | | |
|---------------|------------|------|
| Real Estate | 21,961,546 | 90% |
| Greenway Fund | 543,593 | 2% |
| Cash | 955,625 | 4% |
| Receivables | 147,050 | 1% |
| Investments | 630,735 | 3% |
| Equipment | 59,718 | <1% |
| Easements | 50,608 | <1% |
| Total | 24,354,875 | 100% |

5 YEAR ASSET GROWTH



| | | |
|------|------------|-----|
| 2006 | 9,881,353 | |
| 2007 | 10,555,592 | 7% |
| 2008 | 15,218,894 | 44% |
| 2009 | 20,864,061 | 37% |
| 2010 | 24,354,875 | 17% |

5 YEAR OPERATIONAL REVENUE GROWTH



| | | |
|------|-----------|---------|
| 2006 | 819,438 | |
| 2007 | 730,146 | -10.90% |
| 2008 | 1,186,842 | 62.55% |
| 2009 | 770,265 | -35.10% |
| 2010 | 957,824 | 24.35% |

Note - We received a \$507,368 special gift in 2008.

We sincerely thank our vibrant and generous supporters for all they do to further to Conservancy's work and strengthen our shared community.

\$500,000 and Above

County of Lancaster
PA - Dept. of Conservation
& Natural Resources

\$50,000 - \$499,999

Caernarvon Township
Lancaster County Community
Foundation
The Estate of Patricia A. Walls
The William Penn Foundation

\$25,000 - \$49,999

The Estate of James E. Farster
Thomas A. & Georgina T. Russo
Family Foundation
The Speedwell Foundation

\$10,000 - \$24,999

Alcoa, Inc.
Mr. and Mrs. William R. Gamber, II
The Hershey Company
M. Brooke Minnich and Peter Parsil
The Late Caroline S. Nunan
The Estate of John P.
and Ruth R. Sawyer
Turkey Hill Dairy, Inc.
Mrs. Sarah N. Vanderslice
Mrs. Marcie Woodson

\$5,000 - \$9,999

Mr. and Mrs. William W. Adams
Appalachian Mountain Club
Mr. and Mrs. Patrick J. Castagna
Chester County Solid Waste
Authority
East Earl Township
Mr. and Mrs. William K. Ebel, Jr.
Mrs. Alfred Eberhardt

Franklin & Marshall College
Fulton Bank
The James Hale Steinman
Foundation
The John Frederick Steinman
Foundation
Mr. and Mrs. Eric A. Nordstrom
PA - Dept. of Education
Mr. and Mrs. R. Scott Smith
Mr. and Mrs. Sidney W. Stoltzfus
Mr. Daniel S. Sweigart
The Estate of Deborah L. Witmer
Zook Molasses Company

\$2,500 - \$4,999

Mr. Andrew Hooker Appel
The Benecon Group, Inc.
Mr. and Mrs. Arthur B. Dodge, Jr.
Dr. and Mrs. Henry W. Huffnagle
Mr. and Mrs. Stephen D. Kahler
Mr. and Mrs. Ronald W. Kipp
Mr. B. Duane Lease
Mr. Richard A. Minnich
Mr. W. Edward Pederson
PPL
Rettew Associates, Inc.
Mr. Willis W. Shenk
The Smith Foundation
Mr. and Mrs. Michael H. Walmer

\$1,000 - \$2,499

Anne L. and Robert K. Bowman
Foundation
Dr. and Mrs. James P. Argires
Mrs. Ann Barshinger
Ms. Nancy R. Blechs Schmidt
Ms. Beth Y. Bowers
Margaret B. Brown
Dr. and Mrs. Paul E. Brubaker

Mr. and Mrs. Victor J. Brutout
Mr. Robert Byrnes
Mr. and Mrs. William H. Calder, Jr.
Cargill Cocoa and Chocolate
Mr. and Mrs. Jeremy H. Chase
Cherry Hill Orchards
Mr. and Mrs. Gary A. Cross
Ms. Claire de Perrot
Mr. and Mrs. G. Yale Eastman
Electron Energy Corporation
Ms. Polly Eshelman
Dallas R. and Sarah Y. Fisher
Mr. and Mrs. J. Michael Flanagan
Dr. and Mrs. Daniel C. Good
Mr. and Mrs. Edgar L. Grove
Mr. and Mrs. Thomas A. Hall
Mr. Ralph W. Kaufmann
Mr. and Mrs. John W. Kerlish
Mr. and Mrs. Jacob King
KPMG
Lancaster County Bird Club
Mr. and Mrs. Glenn H. Landis
Mr. Herbert S. Long
Mrs. Dorothy L. Lyet
Mr. Robert B. Marchalonis
Laura Mark-Finberg & Barry Finberg
Mr. and Mrs. J. Barry Martin
Ms. Emily E. Mesner
Mr. and Mrs. Jared E. Miller
Murray Risk Management &
Insurance

\$500 - \$999

Armstrong Foundation
B P Fabric of America Fund
Mr. and Mrs. Glenn S. Banner
Mrs. Margot L. Brubaker
Mr. and Mrs. Joseph H. Bumsted
Mr. and Mrs. Peter A. Christie
Mr. and Mrs. Eric T. Denlinger
Doyle Farm Nursery
Ms. Faith C. Drummond
Mr. and Mrs. David Eschbach, III
Ms. Kimberly A. Estock
Mr. and Mrs. W. Bradley Forrey
Mr. and Mrs. Jay Richard George
Mr. and Mrs. John M. Gibson
Mr. Walter I. Glassmoyer III
Grant Heilman Photography
Mr. John Henry Groff
Mr. and Mrs. Kent Habecker
Mr. and Mrs. John M. Hallgren
Mr. and Mrs. David M. Harnish
Ms. Patricia Haverstick
Mr. and Mrs. S. Dale High
Hon. and Mrs. Wilbur G. Horning
Illinois Tool Works Foundation
Mr. and Mrs. Fred Johns
Johnson & Johnson Companies

Ms. Lucille G. Steele
Mr. and Mrs. Stephen E. Stockwell
Stoudt Advisors
Dr. Thomas J. Stuart
The Moeller Family Foundation
Mr. and Mrs. Isaac H. Weaver
Mr. and Mrs. E. Philip Wenger
Philip R. Wenger
and Steve Dinnocenti
Mr. and Mrs. Edward Zdancewicz
Mr. Timothy M. Zimmerman

\$500 - \$999

Armstrong Foundation
B P Fabric of America Fund
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Mr. and Mrs. David M. Harnish
Ms. Patricia Haverstick
Mr. and Mrs. S. Dale High
Hon. and Mrs. Wilbur G. Horning
Illinois Tool Works Foundation
Mr. and Mrs. Fred Johns
Johnson & Johnson Companies

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Mr. William E. Krantz
Lancaster Road Runners
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Mr. and Mrs. Kirk Liddell
Mr. and Mrs. Michael R. Loercher
Mr. and Mrs. Howard B. Mann
Mr. and Mrs. Keith R. Maurice
Mrs. John C. May
Dr. and Mrs. Stanley J. Michalak
Ms. Eileen H. Miller
Valerie Moul and Steve Shoffstall
Mrs. Pamela R. Neville
Ms. Mary Lee Nissley
Mr. and Mrs. Arthur D. Pangburn
Ms. Nancy E. Parker
Mr. and Mrs. Wayne C. Parsil
Jeffrey and Evelyn Pendleton
Dr. and Mrs. Paul C. Petersen
Pfizer Matching Gifts Program
Mr. and Mrs. N. Scott Qualls
R. S. Reidenbaugh Corporation
Mr. and Mrs. William M. Regitz
Mr. Donald Rhodewalt
Ms. Eudora K. Roseman
Mr. and Mrs. Frederick Schroeder
Richard A. Shoemaker
and Kerry Zeiders
Mr. and Mrs. Joe E. Shriver
Dr. and Mrs. John R. Shuman
Mr. and Mrs. David R. Singer
Mr. and Mrs. John E. Stefan
Miss Beverly R. Steinman
Drs. Guy Steucek and Helen Dunlap
Mr. and Mrs. Kenneth G. Stoudt
Mr. John M. Thomas
Dr. Elizabeth A. Trachte
Dr. and Mrs. Gary P. Van Dyke
Dr. Ruth W. Van Horn
Warfel Construction Company
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Mr. and Mrs. Charles H. Weidler
Doug Weidman and Linda Lestz
Mr. Larry G. Williamson
Mr. and Mrs. John Wolff

\$250 - \$499

Mr. and Mrs. Paul E. Allen
Dr. and Mrs. John D. Bartges
Beartown Sportsmen's Association
Mr. Eric Berman
Mrs. Susan E. Berntheizel
Beyond Architecture
Dr. and Mrs. Philip J. Billoni
Terry and Susan Blue
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Dr. Susan DiBartolomeis
Mr. and Mrs. Frank H. Dogger
Donegal Group, Inc.
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Mr. and Mrs. Glenn W. Forman
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Lisa Garrett and Adam Doughty
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Mrs. Martha A. Habecker

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Kitchen Kettle Foods, Inc.
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Mr. and Mrs. Walter J. Legenstein
Mr. and Mrs. Bruce R. Limpert
Dr. and Mrs. Stephen D. Lockey III
Mr. and Mrs. Michael Lockhart
Mr. and Mrs. Ned Longenecker
Manheim Auto Auction
Manheim Sportsmen's Association
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Mr. and Mrs. Loren L. Martin
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Ms. Carolyn G. McCarty
Mr. and Mrs. Andrew McCormick
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Mrs. Robert C. Meredith
David and Suzanne Meskers
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Mr. and Mrs. Kirk Miller
Dale and Maxine Montgomery
Mr. and Mrs. George J. Morgan
Dr. and Mrs. Leonard E. Mortenson

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Mr. and Mrs. Jeffrey D. Owen
Mr. and Mrs. Robert E. Patterson
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Mr. and Mrs. Timothy W. Peters
Mr. and Mrs. Al B. Quigg
Mr. and Mrs. Mark W. Randall
Mr. and Mrs. Stephen R. Rannels
Mr. R. Mac Reeves
Reinsel Kuntz Leshner
Dr. and Mrs. Samuel A. Rice
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Mr. and Mrs. Charles H. Rohrer
Mrs. Henry B. Rudisill
Mr. and Mrs. Larry D. Saunders
Kelly and Joseph Schober
Mr. Robert L. Schroeder
Mr. and Mrs. Richard Seavey
Sechan Electronics, Inc.
Dr. and Mrs. Gary W. Seldomridge
Ms. Karen Shaffer
Mr. and Mrs. Terrance A. Shepps
Mrs. Isabel Sherdon
Mr. Robert A. Siever
Mr. Scott Smith
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The mission of Lancaster County Conservancy is to save and steward the ecosystems and landscapes upon which we depend for food, clean water and air, economic and public health, and the restoration of soul and spirit.



“I’d rather be a *forest*, than a street,

I’d rather feel the *earth* beneath my feet”

Paul Simon